



### **Innovative and Brown & Saenger Join Forces**

We're very excited to announce that Brown & Saenger has joined forces with Innovative Office Solutions. The combined company will operate under the Innovative Office Solutions brand.

Your confidence in Brown & Saenger is a source of pride for our organization and you can rest assured that this move will serve to provide you with an even better experience. Our approach to local dedicated service will not change, and you will continue to work with the people that know you and understand your needs.

We have a lot of respect for Innovative Office Solutions and believe they very closely match the values that Brown & Saenger has held dear for 128 years. Innovative Office Solutions is a 16-year-old progressive, women-owned, company with a culture built upon the idea that "Relationships Matter". Holding the office supplies contracts for the State of South Dakota and State of North Dakota, Innovative is well respected as an industry leader and in partnership we look forward to being even more capable and responsive to your needs.

As a result of this partnership, you can expect to see many new benefits;

- **Local Strength**  
This partnership retains the local presence, people and management of Brown & Saenger, and adds new capabilities as part of Innovative. Additionally, Innovative has a strong commitment to community involvement and giving back through its InSports Foundation.
- **More Solutions for the Modern Workplace**  
Bringing together two leading business products dealerships in the Upper Midwest will give you access to new technology, a more robust suite of products & services and the expertise and talent to help you meet your goals.
- **The Future is Bright**  
Innovative has a strong history of supporting the success of their employees and investing a core value driven culture. We're excited about the new opportunities for our employees to continue expanding their careers while developing new and exciting solutions for our customers.

Throughout the course of integrating our companies, our focus will be on continuing to provide the best experience possible for our customers. If you have any questions, please feel free to contact your Sales Representative, local customer care team, or reach out to me directly.

**Lyle D. Dabbert**  
President



**About Innovative Office Solutions**

Innovative Office Solutions is a progressive, woman-owned, provider of office productivity solutions. Through a full portfolio including office products, furniture & design services, facility & breakroom supplies, print & graphic design, promotional products and technology solutions, Innovative is more than just a name...it's the culture.

Powered by a vision of "Inspire People to Love What They Do, And Who They Do it With", Innovative's culture is built upon the idea that Relationships Matter and through highly customized partnerships we can help our customers find success. Guided by our brand promise of Expect Response, Expect Reduction and Expect Relief our customer focused foundation has resonated in the market as organizations partner with Innovative to be their provider of choice.

**BUSINESS PRODUCTS • OFFICE FURNITURE • PROFESSIONAL PRINTING • PROMOTIONAL PRODUCTS**

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